

The following purchase order is agency specific. For piggy-backing opportunities you must contact the buyer.



Finance and Business Operations Division
Procurement and Contract Services Section
Exchange Building, 8th Floor, EXC-FI-0862
821 Second Avenue,
Seattle, WA 98104-1598
(206) 684-1681

PURCHASE ORDER
NO. B17742B

THIS ORDER NUMBER MUST APPEAR ON ALL
INVOICES, PACKING SLIPS, PACKAGES, ETC.

PURCHASE ORDER DATE 04/17/06	DELIVERY DATE	BID NUMBER 13052AB	REQUISITION NUMBER 0396380
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VENDOR NAME AND ADDRESS HARRIS FORD/ISUZU PO BOX 867 200TH & HWY 99 LYNNWOOD WA 98046		VENDOR NO. 134812	BILL TO IN DUPLICATE SHIP TO ADDRESS UNLESS OTHERWISE NOTED BOB TOPPEN K.C. DEPT. OF TRANSPORTATION, ER&R 155 MONROE AVE N.E., MS: RSD-TR-0155 RENTON WA 98056
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CONTACT TEL. NO. KEN JABLONSKI 425/712-2043	TERMS NET 30 DAYS	F.O.B. POINT DESTINATION	SHIP VIA
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ITEM	QUANTITY	UNIT	DESCRIPTION	PRICE	AMOUNT
			TERM PURCHASE AGREEMENT		
			UTILITY VEHICLE, SPORT		
			2007 FORD ESCAPE HYBRID, 4X2	\$ 24,548.00 EA	
			* OPTIONS:		
			RETRACTABLE CARGO AREA COVER, #655	\$ 64.00 EA	
			CARPETED FLOOR MATS, #161	\$ 22.00 SET	
			HYBRID ENERGY FLOW GRAPHIC, #60N	\$ 1,696.00 EA	
			110V AC PWR OUTLET, FRONT, #21E	\$ 153.00 EA	
			SAFETY PKG (INC SIDE AIR CURTAINS W/ROLLOVER SENSOR; FRONT SIDE AIR BAGS), #85S	\$ 506.00 EA	
			DAYTIME RUNNING LIGHTS, #942	\$ 38.00 EA	
			INTELLIGENT 4-VWHEEL DRIVE, #U96/400B	\$ 1,430.00 EA	
			CREDIT, CUSTOMER PICKUP AT DLR	\$ -25.00 EA	
			TECH SERVICE MANUAL (CD/DVD), #DLR	\$ 198.00 EA	
			TECH SERVICE MANUAL, BOUND, #DLR	\$ 150.00 EA	
			PARTS MANUAL, CD/DVD, #DLR	\$ 150.00 EA	
			PARTS MANUAL, BOUND, #DLR	\$ 120.00 EA	
			MFG TO DLR ORDER ACKNOWLEDGEMENT	\$ N/C	
			FAXED TO CUSTOMER, #DLR		
			DELAY START WARRANTY, #DLR	\$ N/C	
			* DELIVERY: 120 DAYS ARO PAYMENT TERMS: NET 30 CONTINUED, NEXT PAGE		

LINE	PO NO. & SUFFIX	ORG UNIT	ACCOUNT	TASK	OPTION	PROJECT OR WORK AUTH	AMOUNT	SUB TOTAL	W.S.S.T.	FREIGHT	TOTAL	P.I.R. 0408	AFF 0408	A.A.W.	M.W.B.W.
	B17742B	1756	56750												
	B17742C	5393	56750												
	B17742D	1760	56760												

BUYER AMON BILLUPS	NO DELIVERIES ACCEPTED UNLESS ACCOMPANIED BY PACKING SLIP OR WAYBILL.	PURCHASING MANAGER D. R. LEACH
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THIS PURCHASE ORDER IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE HEREON AND ANY SPECIAL PROVISIONS,
CONDITIONS OR SPECIFICATIONS AS INVOKED IN THE BODY OF THIS PURCHASE ORDER. FEDERAL EXCISE TAX EXEMPTION CERTIFICATE
WILL BE FURNISHED UPON REQUEST.

060419 PURCHASING



King County

Finance and Business Operations Division
Procurement and Contract Services Section
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 821 Second Avenue,
 Seattle, WA 98104-1598
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PURCHASE ORDER DATE 04/17/06	DELIVERY DATE	BID NUMBER 13052AB	REQUISITION NUMBER 0396380
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VENDOR NAME AND ADDRESS HARRIS FORD/ISUZU PO BOX 867 200TH & HWY 99 LYNNWOOD WA 98046	VENDOR NO. 66742	BILL TO IN DUPLICATE SHIP TO ADDRESS UNLESS OTHERWISE NOTED BOB TOPPEN K.C. DEPT. OF TRANSPORTATION, ER&R 155 MONROE AVE N.E., MS: RSD-TR-0155 RENTON WA 98056
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CONTACT KEN JABLONSKI TEL. NO. 425/712-2043	TERMS NET 30 DAYS	F.O.B. POINT DESTINATION	SHIP VIA
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ITEM	QUANTITY	UNIT	DESCRIPTION	PRICE	AMOUNT
			<p>TERM PURCHASE AGREEMENT</p> <p>TAX RATE: 9.2%</p> <p>*</p> <p>EXTERIOR COLORS:</p> <p>REDFIRE CLEARCOAT METALLIC, #G2</p> <p>VISTA BLUE CLEARCOAT, #G9</p> <p>DUNE PEARL CLEARCOAT, #ND</p> <p>TITANIUM GREEN CLEARCOAT METALLIC, #DV</p> <p>TUNGSTON GREY CLEARCOAT, #T8</p> <p>BLACK CLEARCOAT METALLIC, #UA</p> <p>SILVER CLEARCOAT METALLIC, #YN</p> <p>OXFORD WHITE CLEARCOAT, #YZ</p> <p>*</p> <p>INTERIOR COLOR:</p> <p>MEDIUM/DARK FLINT</p> <p>TERMS:</p> <p>FURNISH FORD ESCAPE HYBRID VEHICLES AS REQUESTED BY AUTHORIZED KING COUNTY DOT/FLEET ADMINISTRATION PERSONNEL, DURING THE PERIOD APRIL 17, 2006 THROUGH APRIL 16, 2007, IN ACCORDANCE WITH KING COUNTY ITB 13052-AAB, AND THE RESPONDING BID OF HARRIS FORD, BOTH INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.</p> <p>*</p> <p>ESTIMATED TOTAL CONTRACT VALUE NTE...\$ 750,000.00</p>		

LINE	PO NO. & SUFFIX	ORG. UNIT	ACCOUNT	TASK	OPTION	PROJECT OR WORK AUTH.	AMOUNT	SUB TOTAL	W.S.S.T.	FREIGHT	TOTAL	P.I.R.	AFF	A.A.W.	M.W.B.W.

BUYER AMON BILLUPS BY <i>[Signature]</i>	NO DELIVERIES ACCEPTED UNLESS ACCOMPANIED BY PACKING SLIP OR WAYBILL.	PURCHASING MANAGER D. R. LEACH BY _____
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THIS PURCHASE ORDER IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE HEREON AND ANY SPECIAL PROVISIONS, CONDITIONS OR SPECIFICATIONS AS INVOKED IN THE BODY OF THIS PURCHASE ORDER. FEDERAL EXCISE TAX EXEMPTION CERTIFICATE WILL BE FURNISHED UPON REQUEST.

VENDOR

BULC 010-1-11 (REV 7/00)

ORIGINAL



King County

Department Of Executive Services
Finance and Business Operations Division
Procurement and Contract Services Section
206-684-1681 TTY Relay: 711

INVITATION TO BID

DATE ADVERTISED: March 9, 2006

KING COUNTY
PROCUREMENT
SERVICES

MAR 28 2006

AM 7 8 9 10 11 12 1 2 3 4 5 6 PM

ITB Title: Vehicle, SUV, Gas-Electric Hybrid – Ford Escape

ITB Number: IT13052-AAB

Due Date: March 28, 2006- 2:00 P.M.

Buyer: Amon Billups, amon.billups@metrokc.gov, 206-263-4270

Term Purchase Requirement

Furnishing new, current model year, Ford Escape Gas-Electric Hybrid SUV, for a period of one (1) year from the date of contract award, in accordance with the following and attached Invitation to Bid (ITB) instructions, requirements, and specifications.

Total Bid Price \$ 613,700.00

No Pre-Bid Conference

Sealed Bids are hereby solicited and will Only be received by:
King County Procurement Services Section
Exchange Building, 8th Floor
821 Second Avenue
Seattle, WA 98104-1598
Office Hours: 8:00 a.m. - 5:00 p.m.
Monday - Friday

OFFEROR MUST COMPLETE AND SIGN THE FORM BELOW (TYPE OR PRINT)

Company Name

HARRIS FORD

Address

PO Box 867

City / State / Postal Code

LYNNWOOD WA 98046

Signature

[Handwritten Signature]

Authorized Representative / Title

KEN TABLOWSKI Fleet Mgr

Email

kenj@harrisford.com

Phone

425-712-2043

Fax

206 339-3673

Delivery guaranteed: ☐ Yes ☒ No

Days after order:

120 day

Prompt Payment Discount Terms:

%- Days, Net

SEDB / DBE Certification number (if applicable - see Section 1-24)

This Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities upon request.

SECTION 1 - BIDDING INSTRUCTIONS AND PURCHASE CONTRACT CONDITIONS**1-1 EXPLANATION TO OFFERORS**

All questions and any explanation desired by an offeror regarding the meaning or interpretation of the solicitation, drawings, specifications, etc., must be requested in writing and directed to the named buyer not later than seven (7) days prior to the due date specified in the solicitation. Oral explanations or instructions given before the award of the contract will not be binding. Any information given to a prospective offeror concerning a solicitation will be furnished to all prospective offerors as an amendment to the solicitation, if such information is necessary to offerors in submitting offers on the solicitation or if the lack of such information would be prejudicial to uninformed offerors.

1-2 SUBMISSION OF OFFERS

- A. The original and one (1) copy of this entire solicitation document package shall be signed and submitted complete. Original shall be noted or stamped "original". Offerors shall use and complete this document for their response, are encouraged to use recycled paper in the preparation of additional documents submitted with this solicitation, and shall use both sides of paper sheets where practicable. Failure to return the entire solicitation document with offer will result in disqualification of the offeror.
- B. Offers and modifications thereof shall be enclosed in sealed envelopes and addressed to the office specified in the solicitation. The offeror shall show the solicitation title and number, the due date specified in the solicitation for receipt, and the name and address of the offeror on the face of the envelope. Offerors are cautioned that failure to comply may result in non-acceptance of the offer.
- C. Telegraphic or electronic offers will not be considered. Modifications to offers already received may be made by telegram provided the actual telegram is received prior to the hour and date specified for the bid opening.
- D. Samples of items, when required, must be submitted within the time specified and, unless otherwise specified in the solicitation, will be submitted without expense to the County. If not destroyed by testing, samples will be returned at the offeror's request and expense unless otherwise specified.
- E. All offers submitted shall be firm offers for a minimum period of 90 days after the bid opening date unless otherwise stated in writing in the offer.

1-3 FAILURE TO SUBMIT OFFER

If the recipient of this solicitation does not wish to submit an offer for the goods or services requested, they may return it and/or a written notice stating whether they wish to continue to receive future solicitations for the type of supplies or services specified.

1-4 LATE OFFERS

Offers, modifications of offers, and withdrawal of offers received at the office designated in the solicitation after the exact hour and date specified for receipt will not be considered.

1-5 PREPARATION OF OFFERS

- A. Offerors are expected to examine the drawings, specifications, delivery, schedules and all Instructions. Failure to do so will be at the offeror's risk.
- B. All offers shall be considered to be in strict compliance with the bid invitation specifications and the successful offeror will be held responsible therefore unless any and all variations from the

specifications are clearly described and sufficient supporting data is submitted with the bid to show their equivalency to the specifications.

- C. Each offeror shall furnish all information required by the solicitation. To be eligible for award the offeror must sign the solicitation and print or type their name in the space provided. Offers signed by an agent are to be accompanied by evidence of their authority unless such evidence has been previously furnished.
- D. Unit prices with extended totals for each item shall be listed and shall include all packing charges. Unit prices will be used as the basis for awards when an error in extending total amounts occurs.
- E. The prices quoted shall remain firm until all deliveries of goods and/or services are completed. Offers stating price in effect at the time of shipment will not be accepted.
- F. When indicated, King County will use prompt payment discount terms when evaluating offers, however, discounts terms of less the twenty (20) days will not be considered. The minimum acceptable payment terms without benefit of twenty (20) day discount shall be NET 30 days. List prompt payment discounts offered on page 1 of the solicitation.
- G. Taxes shall NOT be included in the bid prices. Applicable taxes will be added as a separate item. The offeror is cautioned that sales tax is a factor in evaluating the total cost to the County for awards.
- H. All deliveries shall be FOB destination unless otherwise specified by the County, or when specifically excepted by the offeror. All offerors of FOB origin shipments are cautioned that shipping costs are a factor in determining net costs to the County.
- I. Offeror must state a definite time for delivery of supplies or completion of performance of service unless otherwise specified in the solicitation.
- J. Time, if stated as a number of days, will include Saturdays, Sundays and holidays.
- K. Offerors are cautioned to note any requirement for certification of understanding shown in the solicitation. Offerors signing such certificates indicate understanding and agreement to comply with the specifications and will be held fully responsible.

1-6 MODIFICATION OR WITHDRAWAL OF OFFERS

Offers may be modified or withdrawn by mail or telegraphic notice received prior to the exact hour and date specified for receipt of offers. An offer also may be withdrawn in person by an offeror or authorized representative provided their identity is made known and they sign a receipt for the offers, but only if the withdrawal is made prior to the exact hour and date set for receipt of offers. All requests for modification or withdrawal of offers, whether personal, written, or telegraphic shall not reveal the amount of the original bid.

1-7 ACKNOWLEDGEMENT OF ADDENDA TO SOLICITATIONS

Receipt of an addendum to a solicitation by an offeror must be acknowledged by:

- A. signing and returning the addendum, or
- B. acknowledging receipt of all addenda as indicated by the solicitation.

Such acknowledgement must be received prior to the hour and date specified for receipt of offers.

1-8 BID DEPOSIT

When specifically required by the solicitation, a bid deposit in the form of a surety bond, postal money order, cashier's check, or certified check shall be furnished by the offeror to the County payable to "King County Finance". The bid deposit of all unsuccessful offerors shall be returned after the contract is awarded.

1-9 GENERAL

- A. Offerors desiring to restrict offers to the basis of "Lots" or "All or None" must clearly indicate such restriction in writing in the offer.
- B. After award, the Buyer or authorized County representative shall have the option of rejecting or refusing delivery of any and all articles which are not in strict conformity with the requirements of the specification and the offer. All such rejected articles must be promptly removed and replaced by new articles (which shall be subject to approval) at the offeror's own expense.
- C. Offers are understood as containing a warranty that all articles are in strict conformity with the requirements of the specifications.
- D. On failure to furnish promptly any articles specified in the contract, of the quality specified, the County reserves the right to purchase same in the open market, or of declaring such contract void, and if a greater price than the contract price has to be paid for any articles by purchasing it in the open market, the difference will be charged to the Contractor.
- E. Electronic Commerce and Correspondence:

King County is committed to reducing costs and facilitating quicker communication to the community by using electronic means to convey information. As such, most Invitations to Bid and Requests for Proposal, as well as related exhibits, appendices, and issued addenda can be found on the King County Internet Web Site, located at <http://www.metrokc.gov/procurement>. Please refer to the "RFPs, RFQs & ITBs / New / Goods/Services" portion of the site (note: some documents or portions thereof may not be posted on the site. Please note any special messages regarding a particular solicitation). This information is posted at the Web Site as a *convenience* to the public, and is not intended to replace the King County process of formally requesting bid documents and providing the County with contact information for the potential offeror. Each offeror bears the responsibility to confirm the completeness and accuracy of all documents pertaining to a given solicitation, including the receipt of all issued addenda.

If an offeror downloads a document from the Web Site and does not contact the Procurement Office to obtain a hard copy, the offeror *must* use the "Feedback" (Envelope) button at the bottom of the Web page to convey the offeror's company name, contact name, mailing address, and phone/fax number to the County. Please note which document/documents were downloaded.

After all offers have been opened in public, the County will post a listing of the offerors-submitting offers, or the name of a person to contact for bid results at the King County Internet site. Please refer to the "RFPs, RFQs & ITBs/ Awarded/ Goods/Services" portion of the site for a listing, as well as a notification of a final award.

1-10 SUBSTITUTIONS

When special brands, materials, design, style or size are named in the solicitation for any item, such specifications shall be construed to be shown solely for the purpose of indicating the standard of quality, performance or intended use. Where indicated in the solicitation, brands of equal quality, performance and use may be considered, provided the offeror specifies the brand, model and submit with their offer other data necessary for comparison. The County shall retain the sole right to accept or reject substitute offers.

1-11 TAXES

- A. King County requires that all awarded Contractors have a Department of the Treasury Internal Revenue Service Form W-9 on file with King County to accommodate payment. If your firm does not have this form on file, or if you wish to obtain a copy, you may download a copy from either

the King County web site¹, or directly from the Internal Revenue Department web site², or you may request one from the contact address and phone number on the front page of this bid form.

- B. King County is required to pay Washington State Sales or Use Taxes for most goods and services.
- C. King County is exempt from Federal Excise and Transportation Taxes. Said exemption is made pursuant to Chapter 32 of the Internal Revenue Code and Registry No. A-1 02374. When requested, an exemption certificate will be furnished.

1-12 WARRANTY

On each item offered, the minimum acceptable warranty shall be that the Contractor will repair or replace all equipment or items which fail due to defective equipment and/or defects in material and workmanship at no cost to the County during the first year after acceptance by the County. The solicitation may require other specific warranty terms and details. All warranties shall indicate the following information.

- A. Exact period of warranty.
- B. Any special extended warranty offered.
- C. Name and address of local warranty service and service hour.
- D. Name and address of local parts supplier and delivery time.
- E. Any special hours emergency service offered.
- F. Availability of direct factory service and parts.
- G. A general statement of warranty policy.

The Contractor shall submit copies of applicable warranties upon request by the County.

1-13 AWARD OF CONTRACT

- A. An award of contract shall be subject to all applicable Federal and State laws, King County Code, and, to King County Contracting Opportunities Program (refer to paragraph 1-24).
- B. The contract will be awarded to the responsible, responsive offeror submitting the lowest price to the County subject to King County's Small Economically Disadvantaged Business (SEDB) Opportunities Program as stated on Attachment "A".
- C. The County reserves the right to reject any or all offers and to waive informalities and minor irregularities in offers.
- D. The County may accept any individual item or group of items of any offer, unless the offeror qualifies their offer by specific limitations. (refer to paragraph 1-9.A).
- E. A written award or acceptance of offer mailed or otherwise furnished to the successful offeror within the time for acceptance shall be a binding contract without further action by either party.
- F. On any County award or rejection, the decision of the County shall be final.

1-14 TERM PURCHASE AGREEMENTS

- A. Term purchase agreements, annual or blanket purchase orders may be issued by the County for goods/services for such periods as are indicated in the solicitation or agreement (contract). Such agreement periods may be less than but shall not exceed the specified time period.

¹ The King County's web site is located at: http://metrokc.gov/procurement/resources/forms_gs.aspx

² The Internal Revenue Service web site is located at: <http://www.irs.gov/>

- B. The quantities listed in the solicitation represent the County's estimated requirements during the contract period. The County will be neither obligated by nor restricted to the quantities indicated.
- C. Term purchase agreements for estimated quantity requirements are subject to the option of King County to purchase up to 25% of its requirements from other sources for experimental, test or evaluation purposes or if a lower responsible price is offered or if the vendor is unable to make deliveries in accordance with the requirements of the County.
- D. The prices quoted shall be the maximum allowed during the contract period unless the solicitation specifically provides for price escalation. Price reductions at the manufacturer's or distributor's level during the contract period shall be reflected by a reduction of the contract price retroactive to the effective date of the price reduction.

1-15 AFFIRMATIVE ACTION AND NON-DISCRIMINATION IN CONTRACTING

The offeror shall comply with the provisions of King County Code Chapters 12.16, 12.17, 12.18, and all applicable state and federal anti-discrimination laws, rules, regulations and requirements.

1-16 INSURANCE

When required under the terms of the solicitation, commercial general and auto liability, property damage, and fire insurance acceptable to the County in the amounts specified, shall be furnished by the offeror. All insurance policies shall be endorsed with the following declaration, "King County, its officers, employees, and agents are covered as additional insureds."

1-17 INVOICES

Two copies of invoice(s) shall be submitted, unless otherwise specified. Invoices shall contain the following information: The purchase order/contract number, item numbers, description of supplies or services, sizes, quantities, unit prices, extended totals, and discounts offered, if applicable. Bill to the "Ship To" address on the purchase order unless otherwise notified. **Do not bill to or forward invoices to the procurement services section.**

1-18 PAYMENTS

The Contractor shall submit properly certified invoices to King County. All payments will be remitted by mail. The provisions or monies due under this contract shall not be assignable. The County will take advantage of any prompt payment discount terms offered. Discount periods must be extended if the invoice is returned for credit or correction.

1-19 COOPERATIVE PURCHASING

The Washington State Interlocal Cooperative Act RCW 39.34 provides that other governmental agencies may purchase goods and services on this solicitation or contract in accordance with the terms and prices indicated therein if all parties are willing.

1-20 CONTINGENT FEE

The Contractor, subcontractor and each offeror certifies that:

- A. They have not employed or retained any company or person (other than a full-time bona fide employee working solely for the offeror) to solicit or receive this contract.
- B. They have not paid or agreed to pay any company or person (other than a full-time bona fide employee working solely for the offeror) any fee, commission, percentage or brokerage fee contingent upon or resulting from the award of this contract and agreed to furnish information relating to (A) or (B) above as requested by the County.

- C. They have not been asked or otherwise coerced, either expressly or impliedly, into contributing funds for any purpose as a condition to doing business with the County.

1-21 CANCELLATION

The County may cancel any purchase order/contract, or any part thereof by written notice at any time without penalty for its own convenience, for default of the Contractor, or, for non-appropriation of funds by the King County Council.

1-22 PROTEST PROCEDURE

King County has a process in place for receiving protests based upon either bids or contract awards. If you would like to receive or review a copy, please contact the Buyer named on the front page of this document or call Procurement Services at 206-684-1681.

1-23 ENVIRONMENTAL PURCHASING POLICY

Offerors able to supply products containing recycled and environmentally preferable materials that meet performance requirements are encouraged to offer them in bids and proposals.

The Offeror and Contractor shall use recycled paper for all printed and photocopied documents related to the submission of this solicitation and fulfillment of the contract and shall, whenever practicable, use both sides of the paper and ensure that the Submittal Response Form of each document bears an imprint identifying it as recycled paper. (Reference: KCC 10.16 & King County Executive Policy CON 7-1-2).

1-24 KING COUNTY CONTRACTING OPPORTUNITIES PROGRAM FOR GOODS AND SERVICES

King County Contracting Opportunities Program is a public contracting assistance program that is being implemented on a one-year pilot basis. The purpose of the program is to maximize the participation of Small Economically Disadvantaged Businesses (SEDB) through the use of a five percent (5%) incentive factor in the award of King County competitively bid contracts for the purchase of goods and services. The program is open to all SEDB certified by King County's Business Development and Contract Compliance Office. To learn more about this program see "Attachment A" of this solicitation.

SECTION 2 - OFFEROR QUALIFICATIONS, BID EVALUATION, AND AWARD**2-1 FINANCIAL RESOURCES AND AUDITING**

If requested by the County, prior to the award of a contract, the successful offeror shall submit proof of adequate financial resources available to carry out the execution and completion of work required by this contract. This proof may include but shall not be limited to, audited financial statements such as balance sheets and statements of cash flow for each of the three (3) most recently completed fiscal years, documentation of an open line of credit or other arrangement with an established financial institution, certification of adequate financial resources provided by the successful offeror's principal financial officer or an independent accountant, or an onsite audit of the successful offeror's financial fitness to perform the contract, conducted by King County's Auditing Division.

King County reserves the right to audit the Contractor throughout the term of this contract to assure the Contractor's financial fitness to perform and compliance with all terms and conditions contained within this contract. King County shall be the sole judge in determining the Contractor's financial fitness in carrying out the terms of this contract.

2-2 QUALIFICATIONS

To be eligible for award, offerors shall be a bona fide franchised dealer or manufacturer of the vehicle offered.

2-3 REFERENCES

List the names and addresses of four (4) customers, for whom the offeror has provided other vehicles as specified, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by an offeror be found unsatisfactory, King County, at its sole option, may reject that offeror's offer. King County shall be the sole judge in determining a satisfactory/unsatisfactory reference response. **References must be submitted with offer.**

Company Name	1. <u>State of Washington</u>	2. <u>WASH ST, UNIV.</u>
Company Address	<u>Box 41017</u>	<u>Box 641075</u>
Company Phone	<u>Olympia WA 98504</u>	<u>Pullman WA 99164</u>
Contact Person	<u>Bill Griffin</u>	<u>Dennis Roberts</u>
Dates	<u>2003 - 2006</u>	<u>2003 - 2006</u>
Company Name	3. <u>State Motor Pool</u>	4. <u>UW</u>
Company Address	<u>1312 Jones Rd</u>	<u>4549 25th Ave SW</u>
Company Phone	<u>Olympia WA 98504</u>	<u>Seattle WA 98105</u>
Contact Person	<u>Annie Rosario</u>	<u>Dave Carr</u>
Dates	<u>2003 - 2006</u>	<u>2003 - 2006</u>

2-4 EVALUATION

Offers meeting all other requirements of this ITB will be evaluated based upon price.

King County will use prompt payment discount terms in evaluation of this ITB, however, discounts terms of less than twenty (20) days will not be considered. Minimum acceptable payment terms by King County without benefit of twenty (20) day discount shall be **Net 30** days. State payment terms on Page 1 of this ITB.

The evaluation process will also include application of a 5% incentive factor for firms responding to this ITB that are certified and participating in King County's Contracting Opportunities Program.

2-5 AWARD

Award will be made to the firm deemed lowest responsive, responsible offeror, based upon total cost to the County, after application of the 5% incentive, if eligible.

King County will not split the award of this ITB.

SECTION 3 - GENERAL CONTRACT REQUIREMENTS

3-1 AFFIRMATIVE ACTION REQUIREMENTS KING COUNTY CODE CHAPTER 12.16

King County Code 12.16 relates to non-discrimination in employment and requires vendors to submit work force data to be eligible for a purchase order or contract award. For a vendor/contractor to receive a purchase order or contract, personnel employment data must be provided on the King County Personnel Inventory Report (PIR) when the amount of business placed with the firm will exceed \$25,000 for the year. The code also requires submission of a notarized Affidavit and Certificate of Compliance when orders during any one-year period are expected to amount to \$25,000 or more. After the initial submission, a PIR is required to be updated and resubmitted once every two years in order for the form to remain valid with the County. The Affidavit remains valid as long as an updated PIR is submitted once every two years.

In order to be eligible for receipt of a purchase order for this work, offerors/proposers must have the above listed forms on file with the County. Forms are to be filed with the Procurement & Contracts Services Section. Please contact the King County Procurement & Contracts Services Section at 206-684-1681, or the buyer listed in this document if you wish to receive a copy of these forms and/or have questions regarding their completion. Copies of the forms are also maintained at:

http://metrokc.gov/procurement/resources/forms_gs.aspx.

3-2 NON-DISCRIMINATION IN CONTRACTING AND EMPLOYMENT

King County Code Chapter 12.17 and 12.18, which relates to non-discrimination in contracting and fair employment practices, are incorporated by reference as if fully set forth herein and such requirements apply to this contract. In accordance with K.C.C. 12.17 and 12.18, neither the Contractor nor any party subcontracting under the terms and conditions of the contract shall discriminate or engage in unfair contracting or employment practices.

3-3 NON-DISCRIMINATION IN BENEFITS TO EMPLOYEES WITH DOMESTIC PARTNERS

King County's Equal Benefits (EB) Ordinance 14823 states that to be eligible for award of contracts at a cost of \$25,000.00 or more, firms must not discriminate in the provisions of employee benefits between employees with spouses, and employees with domestic partners. The successful Contractor, bidder or proposer shall be required to complete a Worksheet and Declaration form. Compliance with Ordinance 14823 is a mandatory condition for execution of a contract. The EB Compliance forms, and Ordinance 14823 are available online at:

http://www.metrokc.gov/procurement/documents/U_042_EB_Worksheet_Declaration.pdf.

3-4 SUPPORTED EMPLOYMENT PROGRAM

King County encourages the creation of supported employment programs for developmentally and/or severely disabled individuals. The County itself has such a program and is actively seeking to do business with those offerors that share this employment approach. If your firm has such a program, or intends to develop such a program during the life of this contract, please submit documentation supporting this claim with your bid/proposal/qualifications. If you have questions, or need additional information, please contact Ray Jensen, Community & Human Services, Developmental Disabilities Division at 206-296-5268.

3-5 DESCRIPTIVE DATA AND SPECIFICATIONS

Submit complete descriptive data and specifications, including a statement of warranty, for the equipment offered.

3-6 ESTIMATED QUANTITIES

The quantities listed in the solicitation represent the County's current estimated requirements. The County will be neither obligated by nor restricted to the quantity(s) indicated.

3-7 NON-ASSIGNMENT

The Contractor may not assign any rights or delegate any duties under this contract without the County's prior written consent. Such consent must be in writing and received no less than sixty (60) days prior to the date of any proposed assignment and/or delegation.

3-8 INCORPORATION OF DOCUMENTS

The contract between the awarded offerer and King County shall include all documents mutually entered into, specifically including the contract document, the solicitation, and the Response to the solicitation. The contract must include, and be consistent with, the specifications and provisions stated in this solicitation.

3-9 SEVERABILITY

The invalidity or unenforceability of any provision of any resultant Contract shall not affect the other provisions hereof, and the Contract shall be construed in all respects as if such invalid or unenforceable provisions were omitted.

3-10 FORCE MAJEURE

The term "force majeure" shall include, without limitation by the following enumeration: acts of nature, acts of civil or military authorities, fire, accidents, shutdowns for purpose of emergency repairs, industrial, civil or public disturbances, causing the inability to perform the requirements of the Contract. If any party is rendered unable, wholly or in part, by a force majeure event or any other cause not within such party's control, to perform or comply with any obligation or condition of the Contract, upon giving written notice within seven (7) days from the beginning of such event, and reasonably full particulars to the other party, such obligation or condition shall be suspended only for the time and to the extent commercially practicable to restore normal operations. In the event the Contractor ceases to be excused pursuant to this provision, then the County shall be entitled to exercise any remedies otherwise provided for in this Contract, including Termination for Default.

3-11 INDEMNIFICATION AND HOLD HARMLESS

- A. In providing services under this Contract, the Contractor is an independent contractor, and neither the Contractor nor its officers, agents or employees are employees of the County for any purpose. The Contractor shall be responsible for all federal and/or state tax, industrial insurance and Social Security liability that may result from the performance of and compensation for these services and shall make no claim of career service or civil service rights which may accrue to a County employee under state or local law.

The County assumes no responsibility for the payment of any compensation, wages, benefits, or taxes by or on behalf of the Contractor, its employees and/or others by reason of this Contract. The Contractor shall protect, indemnify, defend and save harmless the County and its officers, agents and employees from and against any and all claims, costs, and/or losses whatsoever occurring or resulting from (1) the Contractor's failure to pay any such compensation, wages, benefits or taxes; and/or (2) the supplying to the Contractor of work, services, materials, and/or supplies by Contractor employees or other suppliers in connection with or in support of the performance of this Contract.

- B. The Contractor further agrees that it is financially responsible for and will repay the County all indicated amounts following an audit exception which occurs due to the negligence, intentional act and/or failure for any reason to comply with the terms of this Contract by the Contractor, its officers, employees, agents, and/or representatives. This duty to repay shall not be diminished or extinguished by the prior termination of the Contract pursuant to the Duration of Contract, or the Termination section.
- C. The Contractor shall protect, defend, indemnify, and save harmless the County, [and the State of Washington (when any funds for this Contract are provided by the State of Washington)], their officers, employees, and agents from any and all costs, fees (including attorney fees), claims, actions, lawsuits, judgments, awards of damages or liability of any kind, arising out of or in any way resulting from the negligent acts or omissions of the contractor, its officers, employees, subcontractors of any tier and/or agents. The Contractor agrees that its obligations under this paragraph extend to any claim, demand, and/or cause of action brought by or on behalf of any of its employees, subcontractors of any tier or agents.

In addition to injuries to persons and damage to property, the term "claims," for purposes of this paragraph C, shall include, but not be limited to, assertions that the use or transfer of any software, book, document, report, film, tape, or sound reproduction or material of any kind, delivered hereunder, constitutes an infringement of any copyright, patent, trademark, trade name, and/or otherwise results in unfair trade practice.

- D. For purposes of paragraphs A and C above, the Contractor, by mutual negotiation, hereby waives, as respects the County only, any immunity that would otherwise be available against such claims under the Industrial Insurance provisions of Title 51 RCW.
- E. In the event the County incurs attorney fees and/or costs in the defense of claims within the scope of paragraph A and C above, such attorney fees and costs shall be recoverable from the Contractor. In addition King County shall be entitled to recover from the Contractor its attorney fees, and costs incurred to enforce the provisions of this section.
- F. The indemnification, protection, defense and save harmless obligations contained herein shall survive the expiration, abandonment or termination of this Agreement.
- G. Nothing contained within this provision shall affect and/or alter the application of any other provision contained within this agreement.

3-12 TERMINATION

A. Termination for Convenience

The County for its convenience may terminate this contract, in whole or in part, at any time by written notice sent certified mail, return receipt requested, to the Successful Awardee. After receipt of a Notice of Termination, and except as directed by the contract administrator, the Successful Awardee shall immediately stop work as directed in the Notice, and comply with all other requirements in the Notice. The Successful Awardee shall be paid its costs, including necessary and reasonable contract close-out costs and profit on that portion of the work satisfactorily performed up to the date of termination as specified in the notice. The Successful Awardee shall promptly submit its request for the termination payment, together with detailed supporting documentation. If the Successful Awardee has any property in its possession belonging to the County, the Successful Awardee will account for the same and dispose of it in the manner the County directs.

B. Termination for Default

In addition to termination for convenience, if the Successful Awardee does not deliver supplies in accordance with the contract delivery schedule, or if the contract is for services and the Successful Awardee fails to perform in the manner called for in the contract, or if the Successful

Awardee fails to comply with any other material provisions of the contract, the County may terminate this contract, in whole or in part, for default. Termination shall be effected by serving a Notice of Termination by certified mail (return receipt requested) on the Successful Awardee setting forth the manner in which the Successful Awardee is in default and the effective date of termination; provided that the Successful Awardee shall have ten (10) calendar days to cure the default. The Successful Awardee will only be paid for goods delivered and accepted, or services performed in accordance with the manner of performance set forth in the contract less any damages to the County caused by such default.

The termination of this contract shall in no way relieve the Successful Awardee from any of its obligations under this contract nor limit the rights and remedies of the County hereunder in any manner.

C. Termination for Non-Appropriation

This contract may be canceled at the end of the then current fiscal period for non-appropriation of funds by the King County Council. Such cancellation shall be upon thirty (30) days written notice to the Successful Awardee. King County's fiscal period ends December 31 of each year. If the contract is terminated as provided in this subsection:

The County will be liable only for payment in accordance with the terms of this contract for services rendered prior to the effective date of termination; and

The Successful Awardee shall be released from any obligation to provide further services pursuant to the contract as are affected by the termination.

Funding under this contract beyond the current appropriation is conditional upon the appropriation by the County Council of sufficient funds to support the activities described in this contract. Should such an appropriation not be approved, the contract will terminate at the close of the current appropriation year.

SECTION 4 - SPECIFIC CONTRACT TERMS AND CONDITIONS**4-1 CONTRACT VALUE**

The estimated annual value of this contract is approximately \$ 625,000.00. King County will not be limited, restricted or bound by this dollar value, nor shall the County be obligated to purchase any items contained in this ITB.

4-2 CONTRACT DURATION/ EXTENSION

The contract period shall be one (1) year from the date of award of a contract. King County may extend the contract period for two (2) additional one-year periods in accordance with the County's best interest and at the sole option of the County.

4-3 PRICE REVISIONS

The prices shall remain firm for at least one (1) year after the bid award or throughout the current model year production period.

All price reductions at the manufacturer's or distributor's level shall be reflected in a reduction of the contract price(s) to King County retroactive to the effective date of the price change.

In the event of a price increase at the manufacturer's level during the contract period, the Contractor may request a price change not to exceed the exact amount of the manufacturer's price increase. The request shall include adequate documentation such as a copy of their supplier's price change notice or documentation from the Producer Price Index (PPI). Requests for any such change shall be made in writing to the named buyer at the King County Procurement Services Section office. The Contractor shall endeavor to give the King County Procurement Services Section thirty (30) days but not less than fourteen (14) days notice prior to the effective date of the price increase. King County will evaluate this information to determine if the pricing is considered fair and reasonable to the satisfaction of King County. The County may cancel the contract if the price increase request is not approved.

If price increases are approved by the County and allowed, a contract change order will be issued to reflect the approved increase and its effective date. Failure to provide the requested documentation to support a price change request shall not impact the ordering or delivery of any item or service associated with the contract.

King County will not be bound by prices contained in an invoice that are higher than those authorized by King County in the form of a change order. If prior acceptance of the higher price has not been authorized by King County, the invoice may be rejected and returned to the Contractor for a correction.

4-4 FEDERAL GRANT REQUIREMENTS

This solicitation shall be available for use by all King County Departments, Divisions and Agencies. If orders will be placed by a County entity utilizing federal grant funds, the Contractor will be required to sign and comply with the Federal Granting Authority's required documentation.

4-5 DELIVERY

Delivery is required as soon as possible and not later than one hundred twenty (120) days after verbal placement of an order. Offerors shall state the number of days in which they will guarantee delivery after receipt of order. Bid prices shall include **drop-ship delivery**, FOB destination, to the following location(s):

King County DOT, Fleet Administration, Motor Pool
707 South Orcas St
Seattle, WA. 98108
Attn: Daryl Dennis
Delivery Hours: 7:00 AM – 3:00 PM, Monday – Friday

Or

King County DOT, Fleet Administration, ER&R
155 Monroe Ave NE
Renton, WA, 98050
Attn: Bob Toppen
Delivery Hours: 7:00 AM – 3:00 PM, Monday – Friday

Unless special arrangements are made, vehicles shall be delivered only during the hours stated above. Deliveries shall be coordinated with the purchaser at least 24 hours in advance and scheduled for a mutual agreeable time. Vehicles delivered without prior notice may be rejected, requiring a second delivery at the Contractor's expense. Vehicles shall not be left unattended at destination or delivered during non-business hours/days unless expressly approved in advance by the costumer. **Drive away or caravan delivery direct from the factory is not acceptable.**

4-6 TITLE AND LICENSING REQUIREMENTS

King County will be responsible for the licensing of its vehicles. The Contractor shall ensure that each vehicle is delivered with a completed title application and all other documents necessary for the licensing of the vehicle.

4-7 PRE-DELIVERY INSPECTION (PDI)

King County performs its own PDI and is factory authorized to do so. When specifically requested, the Contractor shall perform Pre-Delivery Inspection in accordance with Paragraph 5-1.F of this solicitation and the manufacturer's instructions. Delivery of all vehicles shall be accompanied by a signed certificate/checklist of PDI indicating the vehicle has been properly prepared and serviced, when the Contractor performs the PDI. Failure to provide satisfactory pre-delivery service and/or completed checklist may result in the delay of vehicle acceptance and payment.

SECTION 5 - GENERAL VEHICLE SPECIFICATIONS**5-1 GENERAL REQUIREMENTS****A. Descriptive Material**

1. The offeror shall submit one (1) brochure for each type/model of vehicle bid.

B. Warranty

1. Unless otherwise specifically stated, factory-service policies shall be honored at any factory-authorized dealer within the State of Washington and shall be furnished with vehicle.

C. Papers to be sent with Vehicle

Note: The vehicle will not be considered completely delivered and the invoice will not be processed without receipt of all of the following:

1. Title application for each unit delivered.
2. Manufacturer's statement of origin for each unit delivered.
3. Original billing invoice.
4. One (1) operator's manual per vehicle.
5. Two (2) lube charts per order
6. One (1) list of all consumable maintenance items including description and part numbers. List shall include filters, belts, wiper blades and cooling system hoses applicable to units ordered.

D. Dealer Identification

1. Dealers name shall **Not** appear on vehicles.

E. State and Federal Regulations

1. The units offered shall:
 - a. Conform to the specifications listed.
 - b. Conform to the motor vehicle laws of the State of Washington.
 - c. Comply with the Federal Motor Vehicle Safety Standards for 2006.
 - d. Comply with EPA requirements for emission and noise control for 2006.

F. Pre-Delivery Servicing

1. Unit will not be accepted without repair of damage sustained during shipment, wipers, lights, heaters, etc., shall operate. It shall be the Contractor's responsibility to remedy any defects or shortages before delivery or acceptance of a vehicle by King County.
2. Unit shall be delivered in "clean" condition to assure body "in transit" damage would be visible.
3. Pre-delivery service work shall be done locally, not at the factory.
4. Vehicle shall be delivered completely serviced, inspected and checked in accordance with the following service requirements:
 - a. General appearance of body interior and exterior for completeness and quality of workmanship.

- b. Lubrication and fluid levels and correcting any leaks:
 - (1) Radiator
 - (2) Windshield washer
 - (3) Battery
 - (4) Steering gear or power pump
 - (5) Brake master cylinder
 - (6) Engine oil
- c. Mechanical operation of vehicle:
 - (1) Steering gear and linkage
 - (2) Suspension assembly, front and rear
 - (3) Proper tire pressure to normal rated road requirements
 - (4) Hood latch
 - (5) Head lights, aim and adjust
 - (6) Rearview mirrors and hub caps installed
 - (7) Seat and shoulder belts operative
 - (8) All locks and latches to be operative
 - (9) Proper adjustment to all drive belts
 - (10) Proper adjustment to carburetor, timing & throttle linkage
 - (11) Front end alignment
- d. A check of all electrical operations to include:
 - (1) Headlights
 - (2) Side marker lights
 - (3) License plate and back-up lights
 - (4) Instrument panel lights
 - (5) Temperature
 - (6) Alternator
 - (7) Oil pressure lights
 - (8) Parking lights
 - (9) Stop and oil lights
 - (10) Directory signals
 - (11) Emergency flasher
 - (12) Parking brake lights
- 5. Unit shall not be driven under it's own power except from point of sale (dealer's location) in the Seattle area to point of delivery in the buyer's area.
- 6. Unit shall conform to all legal requirements of the State of Washington motor vehicle laws.

NAME OF OFFEROR: _____

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G. Description of Options:

1. A complete description of what is included in options is required, if not self-explanatory. This is particularly true of optional packages such as air conditioning, heavy duty cooling, tires, etc.

SECTION 6 - TECHNICAL SPECIFICATIONS FOR TWENTYFIVE (25) OR MORE CURRENT YEAR MODEL FORD ESCAPE HYBRID VEHICLES

The following specifications are intended to provide a detailed description of a new, full hybrid-electric SUV. To meet the definition of hybrid, the vehicle shall provide regenerative braking, idle off technology and have a downsized engine as compared to a vehicle of comparable size powered only by gasoline. Vehicle shall have front 2-wheel drive and 4-wheel drive capability.

To be eligible for award, offerors shall indicate whether the vehicle they are offering meets, exceeds or deviates from the specifications in the space adjacent to each item. Offerors shall insert a detailed description for each item in the vehicle specifications if it deviates in any way. Attach additional sheets if more space is needed.

MINIMUM SPECIFICATIONS

6-1 GENERAL:

- A. Shall comply with federal Tier II, BIN IV emission standards
- B. Shall have a combined city/highway MPG rating of 29 MPG

COMPLY
COMPLY

6-2 POWERTRAIN:

- A. Hybrid system:
 - 1. 2.3L inline 4 cylinder engine
 - 2. Permanent magnet electric drive motor
 - 3. Regenerative Braking System
 - 4. 330V Sealed Nickel-Metal Hydride battery
 - 5. 4-Speed Electronically controlled continuously variable transmission
- B. Electric Power Assisted Steering
- C. Anti-lock Braking System with Quick Brake Assist
- D. Power 4-wheel disc brakes

COMPLY
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6-3 DRIVETRAIN COMBINATIONS:

- A. FWD Hybrid Powertrain System, Automatic ECVT
- B. 4WD Hybrid Powertrain System, Automatic ECVT

COMPLY
COMPLY

6-4 EXTERIOR:

- A. Colors:
 - 1. Standard available colors. Color selection will be made at the time of order (provide color chart with bid).
- B. 16" aluminum wheels
- C. P235/70R16 A/S BSW tires with air pressure monitoring system
- D. Front fog lamps
- E. Roof rack with 2 horizontal crossbars
- F. 2 ½ mph impact bumpers, front & rear
- G. Solar tinted glass on door glass and liftgate

dark shadow grey CX
titanium green DV
red fire G2, Sonic Blue SN
silver 4N, black VA
white Y2
COMPLY
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H. Privacy glass - rear doors, rear quarter windows and rear liftgate flip-up glass

Comply

I. Wipers, washers - front variable intermittent/low/high and rear 2-speed

Comply

J. Rear window defroster

Comply

6-5 INTERIOR:

A. 5-passenger seating

Comply

1. Front seats - low-back bucket seats with adjustable head restraints

Comply

a. Power 6-way driver's seat

Comply

2. Rear seats - 60/40 split seat, with tip-fold-flat latch and adjustable head restraints

Comply

B. Front head room - 40 in.

Comply FORD OEM

C. Front leg room - 41 in.

Comply FORD OEM

D. AM/FM 6-disc in-dash CD player

Comply

E. Air conditioning

Comply

F. Floor shift & console w/2 cup-holders, storage bins

Comply

G. Locking glove box

Comply

H. Center dome w/map lights, rear cargo area light

Comply

I. One (1), 12-volt power point with cover in center console

Comply

J. Message Center

Comply

K. Day/Night rearview mirror

Comply

L. Tilt steering wheel

Comply

M. Power Group: Includes the following

1. Power windows

Comply

2. Power door locks

Comply

3. Power-adjust side view mirrors with manual fold feature

Comply

4. Remote keyless entry w/2 key fobs

Comply

N. Safety/Security: Includes the following:

1. Air bags, dual stage driver & single stage front passenger with Occupation Classification Sensor

Comply

2. Wheel nut wrench and jack

Comply

3. Illuminated entry

Comply

4. Side impact door beams

Comply

5. Safety belt restraint system - manual 3-point shoulder & lap safety belt system on all seating positions, including rear center seating position

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Comply

6. Driver and front passenger seats – safety belt pretensioners & height adjustable D-rings
7. Mini-size spare wheel & tire, underbody mounted

Comply
Comply

6-6 WARRANTY:

- A. Entire vehicle shall be covered by a 100%, thirty-six (36) month parts and labor warranty. Hybrid system and battery shall be warranted for eight (8) years or 100,000 miles.
- B. A full time complete parts and service facility offering factory authorized service and a parts supply adequate to perform complete repairs are required. Facility shall be within a two hundred (200) mile radius of the King County Department of Transportation, Fleet maintenance facility at:
155 Monroe Ave NE Renton, WA 98056
- C. Quote price for factory available warranty programs, above and beyond the base warranty, supply printed literature with bid.
- D. Inspection of offeror's parts and service facility may be required before bid award.
- E. The manufacturer and Contractor shall guarantee that parts prices will be as low as such parts are sold to any other user purchasing similar quantities and that if at any time the prices are reduced or increased to the general trade, it is understood that King County shall not pay a higher price than any other user purchasing similar quantities, effective with the date of such price reduction or increase to the general trade
- F. Parts support: Delivery for stocked items shall be made within one (1) business day. Delivery for out of stock or non-stocked parts shall be made within three (3) business days at no additional cost to King County for shipping.
- G. Contractor shall provide a contact name and a direct telephone number that is toll free from the King County DOT.
- H. King County will be responsible for all warranty and recall work. The Contractor shall reimburse King County for all warranty and recall work at current manufacturers warranty reimbursement rate per hour. King County reserves the right to have the Contractor perform warranty work at King County's discretion. Contractor shall accept responsibility and cost for transportation of unit from within King County to authorized repair facility and or field technician travel time to and from repairs for the base warranty period, state warranty rate.
- I. Warranty shall begin on date unit is placed into service, not delivery date. Contractor will be notified.
- J. Copies of all applicable warranties shall be submitted with bid package. Additional data entry form shall be completed and delivered with vehicle.

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6-7 GENERAL:

- A. Only new models, in current production, which are cataloged by the manufacturer, and for which printed literature and specifications are available, are acceptable.
- B. A performance demonstration may be required before bid award. Performance demonstration will be of unit per basic specifications.
- C. All standard equipment and components necessary for operation and normally supplied shall be furnished, even if not called out in specifications.
- D. All vehicles shall be new. Used, demonstration, rebuilt or remanufactured equipment is unacceptable. All items requested in the specifications shall be factory available, no aftermarket equipment will be accepted.

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SECTION 7 - PRICING

State the unit price for the current production model year of the vehicle and options listed below. Quote the current replacement item for all options replaced by the manufacturer. Options no longer available and not replaced shall be quoted as "NA" for the price. Vehicles shall meet the Department of Ecology specifications for low emission vehicles and the alternative fuel vehicle acquisition requirements of US Energy Policy Act of 1992.

Item No.	Est. Quantity	Description	Unit Price	Total Price
1.	25 ea	2006 Ford Escape Hybrid SUV, 4X2, drop-shipped U95/400B <i>Model to be 2007, 2006 balanced out,</i>	\$ 24,548	\$ 613,700.00
* DOES NOT INCLUDE SALES TAX			Total Bid Price	\$ 613,700.00

OPTIONS:

	Order Code #	Unit Price
1. Cargo area, retractable cover	655	\$ 64
2. Carpeted rear floor mats	161	\$ 22
3. Hybrid energy flow graphic	60N	\$ 1696
4. AC 110V power outlet, front console	21E	\$ 153
5. Safety Package, including:	85S	\$ 506
a. Side air curtains with rollover sensor		
b. Front side air bags		
6. Daytime running lights	942	\$ 38
7. Intelligent 4 wheel-drive	U96/400B	\$ 1430
8. Deduction for customer pickup from dealer	DLR	\$ 25
9. Technical service manual, CD or DVD format	DLR	\$ 198
10. Technical service manual, Bound Hard Copy	DLR	\$ 150
11. Parts Manual, CD or DVD format	DLR	\$ 150
12. Parts Manual, Bound Hard Copy	DLR	\$ 120